

# SUBJECTS AND COURSES

## COURSE DESCRIPTIONS - REAL ESTATE (RLS)

### **RLS 101      Real Estate Principles**

This is an introductory real estate course providing the necessary terminology, background, and understanding of real estate principles. Topics include history of property ownership, real estate finance, real estate law, and the mechanics of listing and closing the sale. It is designed to assist those preparing for the real estate salesman's licensing examination in Alabama.   **4 Credit Hours**